

Customer Proposals:

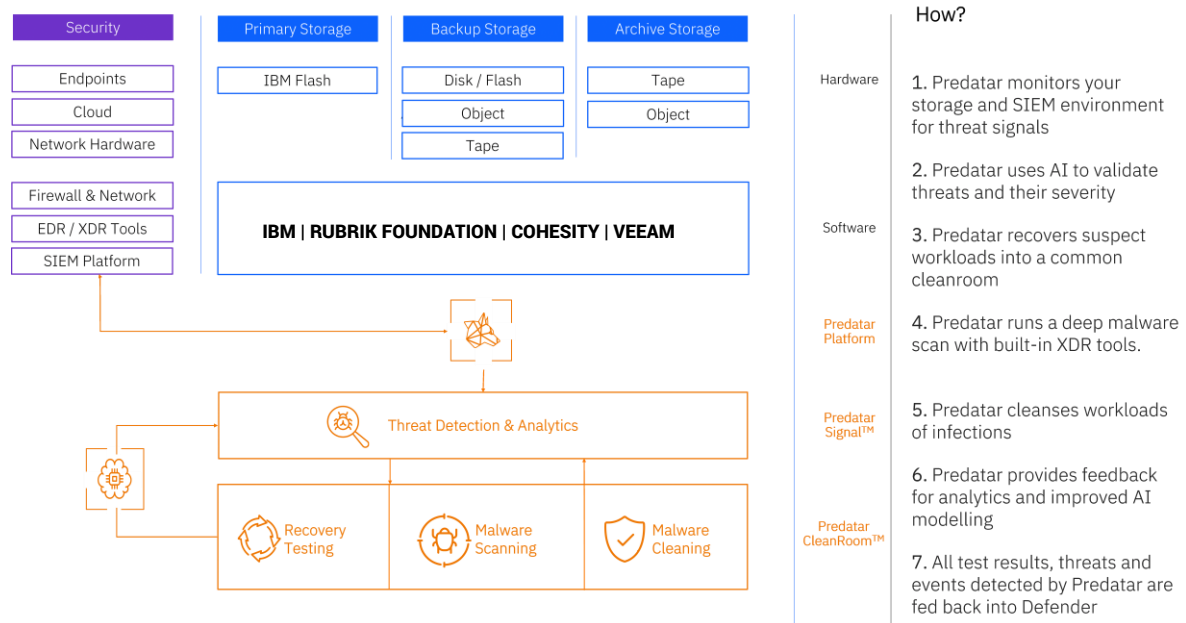
# AN INTRODUCTION TO CRISTIE SOLUTION – RECOVERY ASSURANCE CR. POWERED BY PREDATAR.

## WHAT IS THE RECOVERY ASSURANCE CR SOLUTION?

Built for enterprise security and infrastructure teams, the solution powered by Predatar uses analytics, automation, and machine learning to give users complete confidence in the ability to recover business critical data from primary and backup storage environments. Predatar is recovery assurance software that goes beyond monitoring and anomaly detection to help administrators interrogate and eliminate threats with just a few clicks.

Predatar Cyber Recovery Orchestration capabilities include deep malware scanning with integrated best-in-class end-point detection & response (EDR) tools – and powerful automation to provide total recovery assurance with minimal time or human effort required.

## HOW DOES IT WORK?



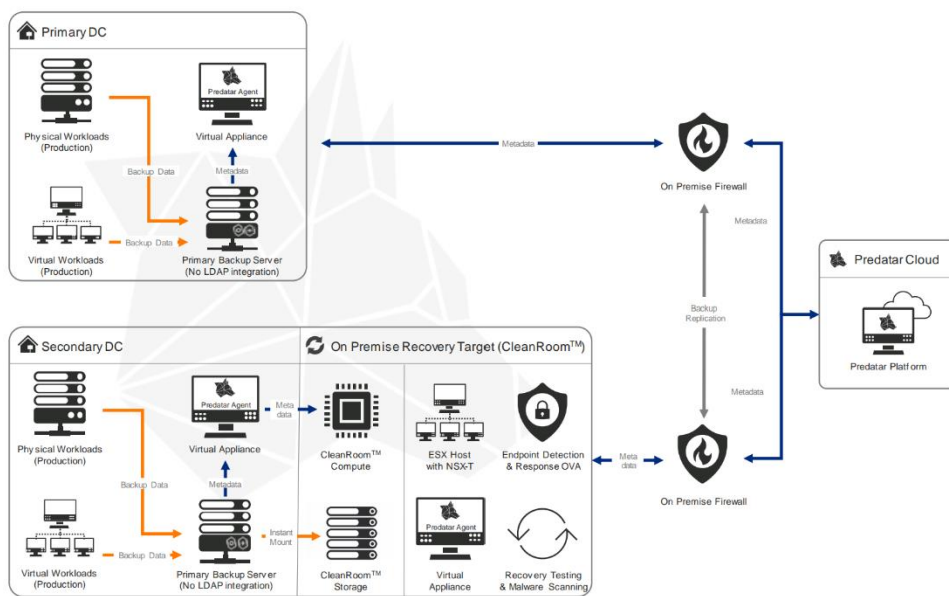
### WHY SHOULD YOU USE IT?

Cristie Solution Ransomware Recoverability powered by Predatar software is crucial for organizations seeking robust cybersecurity measures. It ensures the resilience of critical data by regularly testing and validating cyber recovery plans. This helps identify vulnerabilities, reduce downtime, and mitigate the impact of cyberattacks, ensuring business continuity. With Predatar, organizations can proactively assess their cyber readiness, enhance incident response, and safeguard against data loss, making it an essential tool in today's threat landscape.

### WHAT IS A TYPICAL SOLUTION ARCHITECTURE?

A Ransomware Recoverability solution requires three components to be installed.

- 1) A Predatar agent which is installed on-premises on a virtual machine.
- 2) An isolated recovery environment, referred to as a CleanRoom™, installed on-premises or in cloud.
- 3) Predatar SaaS software



## PREDATAR SAAS PRICING PLAN

Cristie suggested solution is the Cyber Recovery Orchestration. Optional is the Ransomware recoverability Ultimate solution. At this stage we don't find it necessary, you will cover all with the Cyber Recovery Orchestration.

	Backup Analytics & Automation	Cyber Recovery Orchestration	Ultimate
Automated Cyber Benchmarking	Y	Y	Y
Backup Analytics	Y	-	Y
Cyber IQ & Analytics	-	Y	Y
Anomaly Detection with AI	-	Y	Y
Recovery Testing Automation	-	Y	Y
Cyber Recovery Orchestration	-	Y	Y
Daily 105 Point Health Checks	Y	-	Y
Backup Server & Client Event Management	Y	-	Y
Automated Backup Reruns	Y	-	Y
Consumer Portal & End User Reporting	Y	-	Y

Predatar uses a SaaS or "Software as a Service" license model. The software is delivered online via a browser and is hosted by the software vendor, Predatar. It requires an agent to be installed on-premises. Support and Maintenance is included in the SaaS licence.

## SUPPORTED PLATFORMS

Predatar Package	BAA	CRO	Ultimate
Use Case	IBM	ISP, ISPP, Defender Data Protect, IBM FlashSystem, Rubrik, Cohesity and Veeam.	A package which includes BAA and CRO
Terms	N/A	Monthly pay-per-use or committed subscription. Optional pre-pay.	Monthly pay-per-use or committed subscription. Optional pre-pay.
CleanRoom	N/A	Appliance at subscription or pre-pay. BluePrint or VM	Appliance at subscription or pre-pay. BluePrint or VM